# Quick Reference Mitel Revolution

#### SOLUTION OVERVIEW

Mitel Revolution is Mitel's next generation mass notification solution that was built for today's modern organization to improve network-wide communications, security, and emergency responsiveness across the organization.

With Mitel Revolution, organizations can facilitate enterprise-wide communication for virtually any communications need - including real-time and automated notification alerts for emergencies, large scale notification for routine (or non-critical) communications, facility-wide live overhead paging announcements, scheduling of bells/prerecorded announcements, and mobile-centric communications for mobile employees, students, or others who registered using its self-service portal

#### POSITIONING

The way we perform business has changed, so should the way organizations keep everyone informed, safe, and connected during critical situations.

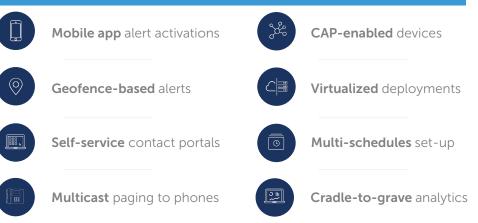
Mitel Revolution was built for today's modern organization, embracing our mobile-centric world so that everyone is kept connected, informed and safe, no matter their location.

With support for a wide range of integrations, hardware devices, and mobile device alerts, Mitel Revolution makes it easy for organizations to **notify the right people, the right way, when it matters the most.** 

### **KEY BENEFITS**

- Complete Notification Solution: Offers access the broadest range of multi-modal communications enabling Emergency Alerts, Mass Notification, and Routine Communications all from a single platform.
- **Embraces Mobility:** Offers mobile apps for iOS and Android to enable notifications and alerts to/from mobile devices.
- **Simple Set-up:** With out-of-the-box integrations it can be deployed and working all in less than half a day's worth of effort.
- > Designed to be Adaptable: Expanded possibilities with a wide-range of integrations with hardware device and software-based services to address today's and tomorrows needs.
- **Large-Scale Support:** Easily scales to support 10's of thousands of devices enabling communications with large groups.









#### **BUSINESS CHALLENGES**

Efficient and reliable communications during critical events.

Alerting employees of critical events while they are outside of the facility.

Tight budget to purchase mass notification system or replacing existing hardware investments.

Older network prevents use of newer mass communications systems that require multicast.

Need mass notification / communications for 10's of thousands of users.

Moved to virtualization and require future application purchases to support this.

Concerned about privacy of employee information details being shared and accessed.

Want OPEX financial predictability but with on-site controls.

#### **TARGETING KEY STAKEHOLDERS**

#### Financial Manager:

Predictable OpEx

Easy scale up anytime

Leverage existing equipment

Mitigate financial impacts from critical events

## **Operations:** Include mobile staff in alerts and notifications

Simply self-registration process with contact portal

Monitor system health and notification status with native reporting tool

#### IT:

Deploy alongside other virtualized solutions

Out-of-the-box integrations to maximize total value

Simple set-up reduces provisioning time and costs

#### VERTICALS TO TARGET





WWW.GoBSB.com 586.800.5020 Business\_Development@GoBSB.com

