

# Company Profile

## Our Core Values



### Trust

We foster an environment of trust by communicating expectations, demonstrating integrity, and delivering results.

### Accountable

We honor our commitments. Each of us is responsible for our words, our actions and our results.

### Teamwork

We believe success is achieved through collaboration with our co-workers, partners and clients. We value those that go above and beyond and offer support to others.

### Agile

We strive to be flexible and adapt to the dynamic environment within which we and our clients operate.



### About BSB Communications.

BSB Communications has been connecting businesses since 1984, empowering organizations across various industries, including finance, healthcare, manufacturing, retail, government, and education, with innovative technology solutions. Our focus is simple: deliver the superior service, technical expertise, and tailored support our clients deserve—whether they need unified communications, robust contact centers, or a full spectrum of integrated technology services.

With Platinum partnerships with industry leaders including Mitel, Zoom, and Intermedia (the company behind the Elevate cloud solution), BSB combines deep technical knowledge with direct access to the most advanced communications and technology offerings available.

As an employee-owned company (ESOP), every member of BSB is invested in your success and passionately committed to ensuring your technology runs smoothly. Our clients trust us for our versatility, responsiveness, and our commitment to providing comprehensive solutions that keep organizations connected, competitive, and ready for what's next.

If you're seeking expert support or exploring a new communications or technology system, discover what makes the BSB difference.



## COMMUNICATIONS:

- Phone Solutions
- Cloud/Private Cloud
- UCaaS/Hosted
- Onsite/Unified Communications
- Contact Center
- CCaaS/Omnichannel

## Voice & Internet Services:

- SIP Trunking
- PRI
- Dedicated Fiber Internet
- Broadband
- Vendor Management & Support
- Complimentary Audits

## Collaboration:

- Video / Audio / Web
- File Sharing
- Chat

## Additional Services:

- Mitel Revolution / Mass Notification
- Application & CRM Integrations
- Reporting & Call Recording
- Mobility
- SMS

## INFRASTRUCTURE:

- Structured Voice and Data Cabling
- Paging
- Security Cameras
- Emergency Notifications
- Door Boxes

## CONSULTING:

- IT Roadmapping
- Cloud Migrations Planning
- CapEx vs. OpEx
- CX
- BPO
- TEM
- Audits
- Technology Assessments & Recommendations
- Cost Savings Analysis
- Network
- Security
- Wireless Networks
- Digital Transformation Strategy

## NETWORK:

- WAN & LAN Services
- SASE SD-WAN
- NaaS (Network as a Service)
- Wireless Networks

## SECURITY:

- Penetration Testing
- EDR/MDR/XDR
- 24x7 SOC Monitoring
- Additional Cybersecurity Products and Services

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SCAN ME

